



### Free Writing Prospectus Statement

Micronet Enertec Technologies, Inc. ("Micronet Enertec", "we", "our" or the "Company") has filed a registration statement (including a preliminary prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the preliminary prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at <a href="https://www.sec.gov">www.sec.gov</a>. The preliminary prospectus, dated March 19, 2013, is available on the SEC Web site at:

http://www.sec.gov/Archives/edgar/data/854800/000114420413016212/v338605 s1a. htm.

Alternatively, the Company or any underwriter participating in the offering will arrange to send you the prospectus and/or supplements thereto if you contact Aegis Capital Corp., Prospectus Department, 810 Seventh Avenue, 18th Floor, New York, NY, 10019, telephone: 212-813-1010 or e-mail: prospectus@aegiscap.com.



### **Forward-Looking Statements**

This presentation contains forward-looking statements. All statements other than statements of historical facts contained in this presentation, including statements regarding Micronet Enertec's future results of operations and financial position, financial targets, business strategy, plans and objectives for future operations, are forward-looking statements. The Company has based these forward-looking statements largely on its current estimates of its financial results and its current expectations and projections about future events and financial trends that it believes may affect its financial condition, results of operations, business strategy, short-term and long-term business operations and objectives, and financial needs as of the date of this presentation. These forward-looking statements are subject to a number of risks, uncertainties and assumptions. Moreover, the Company operates in a very competitive and rapidly changing environment. New risks emerge from time to time. It is not possible for Company management to predict all risks, nor can the Company assess the impact of all factors on its business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements the Company may make. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this presentation may not occur and actual results could differ materially and adversely from those anticipated or implied in the forwardlooking statements.

More detailed information about the risk factors affecting the Company's performance is available under the heading "Risk Factors" in the Company's preliminary prospectus and fillings with the Securities and Exchange Commission (the "SEC"), which are available on the SEC's website, <a href="www.sec.gov">www.sec.gov</a>. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's analyses only as of the date hereof. The Company neither intends to, nor assumes any obligation to, update or revise these forward-looking statements in light of developments that differ from those anticipated.



### Statement on Pro Forma Financials

The pro forma condensed consolidated financial information included in this prospectus is constructed from the separate financial statements of the Company and Micronet Ltd. ("Micronet"), in which the Company has a controlling interest, and may not represent the financial information that would result from operations of the combined companies. In addition, the pro forma condensed consolidated financial information included in this free-writing prospectus is based in part on certain assumptions that we believe are reasonable. We cannot assure you that our assumptions will prove to be accurate over time. Accordingly, the historical and pro forma condensed consolidated financial information included in this free-writing prospectus may not reflect what the Company's results of operations and financial condition would have been had we been a combined entity during the periods presented, or what our results of operations and financial condition will be in the future. The challenge of integrating previously independent businesses makes evaluating our business and our future financial prospects difficult. Our potential for future business success and operating profitability must be considered in light of the risks, uncertainties, expenses and difficulties typically encountered by recently combined companies.



# Offering Details

Issuer	Micronet Enertec Technologies, Inc.
Proposed Listing/Ticker	OTCQB: LPSTD; Applied to list on Nasdaq under the symbols MICT & MICTW
Offering Size	Approximately \$10 million (15% over-allotment)
Securities Offered	Common Stock & Warrants
Use of Proceeds	Expand sales and marketing efforts, increase product offerings and working capital, exercise call options on additional Micronet shares in controlled entity, repay debt, fund potential acquisitions and general corporate purposes
Sole Bookrunner	Aegis Capital Corp.



### Micronet Enertec Technologies, Inc.

- · Delaware corporation established in 2002
- We develop, manufacture and market sophisticated mobile ruggedized computers, tablets and equipment which are embedded and integrated in commercial applications such as Mobile Resource Management (MRM) / Fleet Management (FM) and in critical Military Systems
- · We own:
  - (1) 100% of Enertec Systems, our Aerospace/Defense arm
  - (2) A controlling interest of Micronet Ltd, our MRM arm
- Headquartered in New Jersey, with R&D and operational subsidiaries in Israel, a joint venture in India<sup>(1)</sup> as well as a sales presence in the United Kingdom
- · 190 employees (including 60 engineers)

(1) Subject to Indian governmental approval











### **Experienced Management Team**

#### David Lucatz - Chairman of the Board and CEO

- 25 years' experience with a successful track record in operations, finance, business development and management, including:
  - Co-owner of ITL Optronics Ltd., an advanced electronics supplier to the defense and security industries, listed on the Tel Aviv Stock Exchange
  - · CEO of Taliplast, a leading manufacturer of Plastic products
  - · EVP of Securitas, a public finance investments group

#### Shlomo Shalev - Chairman of Micronet (Israel) and Head of MRM activities

- · 20 years' experience in the management and growth of diversified industries
- · Former Chairman of NetfromX, which led a successful sale of the company
- · EVP Ampal (Nasdaq: AMPL), a diversified holding company
- · Israel's Economic Consul in the U.S. Northwestern Region

#### Tali Dinar - Chief Financial Officer

- · 15 years' experience managing financial operations in the homeland and defense industries
- · Former Manager at Kost Forer Gabbay & Kaiserer, a member of Ernst & Young Global
- A former Chief Controller of GCST, a major Global Homeland Security Group, and ITL Optronics, a Public Defense Group

## MICRONET

### **Micronet Acquisition**

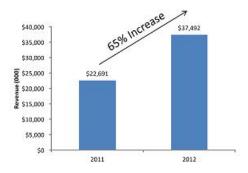
- On September 7, 2012, we acquired 47.5% of the ordinary shares of Micronet
- The shares were acquired from the controlling shareholders of Micronet
- · The transaction includes two call options:
  - Through August 7, 2013, the ability to purchase up to an additional 5.5% of Micronet
  - From September 7, 2013 to June 7, 2014, the ability to acquire up to an additional 6.6% of Micronet
- The sellers were granted a put option to cause the sale of an additional 5.7% of Micronet, which will be exercisable between September 7, 2013 and July 7, 2014

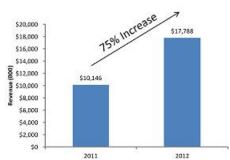


# Revenue Performance

#### **Consolidated Pro Forma**

#### **GAAP Micronet Enertec**





#### **Consolidated Pro Forma GAAP Micronet Enertec** \$5,417 \$6,000 \$3,500 \$3,000 \$5,000 \$2,500 § 54,000 § \$2,000 \$ \$3,000 \$1,500 \$1,000 \$ \$2,000 \$1,359 \$1,000 \$500

(1) Net income attributable to Micronet Enertec

(\$500)

2011 (582) 2012

\$0

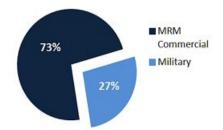
2011

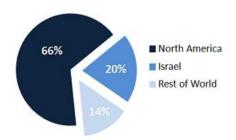


# 2012 Revenue<sup>(1)</sup> Breakdown

#### **Revenue by Segment**

#### Revenue by Geography





(1) Consolidated Pro Forma



### **Portable Rugged Tablet Computers**

Our mobile fleet management computers help to maximize productivity, manage assets, reduce costs, retain drivers and improve safety on the road



- We provide robust programmable automotive/heavy equipment-grade mobile computers
- · We supply top-tier fleet management service companies
- We design, develop and manufacture in-house, taking advantage of Israel's highly skilled, high-tech engineers and capabilities



# **Mounted Rugged Tablet Computers**

Our computers and tablets are built to withstand wide temperature ranges, vibrations and shock, and endure rough working conditions















### **MRM Applications**

#### **Key Worker/Workflow Applications**

- Driver Management Driver ID, time cards, hours of service/fatigue management, logistics, schedules
- Two-Way Messaging and Dynamic Dispatching Pick-up/delivery, maintenance/ field services, taxi/para-transit
- · Status Reporting Arrival, start, end, delay, completion, help
- Detailed Form-Based Reporting Deliveries, pick-ups, repair services, inventory control, billing
- · Transactional Activities Proof of delivery, collection, payments, invoicing

# MICRONET

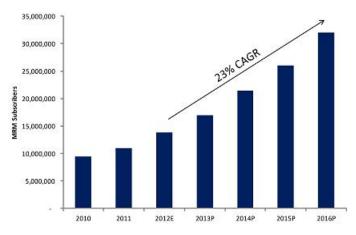
### **MRM Sectors**

#### **Mobile Unit & Tablet Sectors**

- Trucking & Distribution Long haul, short haul, local
- Construction Cement trucks, aggregate, heavy equipment
- · Mining & Shale Transportation systems
- Technical Services Repair and maintenance technicians
- Public Transportation Buses, schools, para-transit, taxis
- Municipalities & Utilities Waste management, field workers
- Public Safety Police, fire, ambulances, forestry

# MICRONET

## Global MRM Market

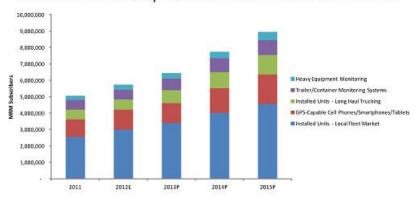


- 13.8 million subscribers as of December 2012
- · Expected to grow to 32 million in 2016
- 700,000 companies using MRM today

Sources: C.J. Driscoll & Associates and Ucht & Associates, 2012

### U.S. MRM Market

#### U.S. MRM market today has more than 5 million units in service



- Total U.S. MRM market projected to grow to 9 million units in service by 2015
- · 300,000+ companies using MRM systems and services

Every million units represent a \$400 million revenue opportunity for Micronet

Source: C.I. Driscoll & Associates



## U.S. MRM Growth Analysis

- · The U.S. is approximately 40% of the global MRM market
- · Micronet has already penetrated and sells to major integrators and is positioned to take a significant share in the U.S. and globally

Vertical	2012 Subscribers	2015 Subscribers	New Subscriber Growth	Replacement Units <sup>(1)</sup>	Total New Units	Total Units Relevant to Micronet <sup>(2)</sup>
Local Fleet	2,900,000	4,550,000	1,650,000	2,400,000	4,050,000	1,350,000
GPS iPhones	1,230,000	1,800,000	570,000	966,000	1,536,000	-
Long Haul	700,000	1,200,000	500,000	620,000	1,120,000	1,120,000
Trailers/Containers	670,000	950,000	280,000	514,000	794,000	
Heavy Equipment	200,000	500,000	300,000	240,000	540,000	540,000
Total	5,700,000	9,000,000	3,300,000	4,740,000	8,040,000	3,010,000

3-year potential of 3 million units @ \$400/unit = \$1.2 billion in relevant U.S. revenue opportunity (2013-2015)

Sources: Micronet and C.J. Driscoll & Associates
(1) Approximately 20% of installed units are replaced annually
(2) Assumes that 33% of Local Fleet applications are relevant to Micronet.



### Fleet Management Customers



**Trimble Inc.** (NASDAQ: TRMB): An \$7 billion market cap corporation, the second largest provider of FM and MRM solutions with 370,000 installed units



**Teletrac Inc.:** A provider of advanced and interactive fleet automation software based in California. Teletrac provides solutions to more than 20,000 fleets with 200,000 vehicles



Imarda Ltd: A provider of fleet management solutions based in Australia and New Zealand



**Belgravium Technologies PLC** (AIM: BVM): A market leader in enterprise mobile computing solutions with an installed global product base of over 300,000 terminals



## Military Systems

Micronet Enertec military computers and equipment are embedded in the core of electronic platforms, including: missiles, tanks, combat aircraft, drones, missile boats, submarines, command and control systems





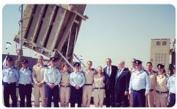
# Critical Missile Defense Technologies

Micronet Enertec Computers and Equipment are Integrated into Critical Missile Defense Systems









Our systems and technology are embedded in the Arrow and Iron Dome missile programs as well as in naval platforms



### Missile Defense Market

"Israel continues to develop an increasingly sophisticated array of missile defense systems to counter the threats posed by their neighbors."

-Marcin Andrzej Piotrowski for Polish Institute of International Affairs
-3/1/2013

http://www.isn.ethz.ch/isn/Digital-Library/Articles/Detail/?id=160559

"Short-range missiles fired by Hamas at Israel's major cities last month and the potential long-range threat of the rocket North Korea launched this week are suddenly sharpening interest in capitals around the world over a new generation of missile defense systems that can defend against hostile neighbors."

-Cristina Silva & Seth Robson, Stars and Stripes -12/14/2012

http://www.stripes.com/news/technology-enabling-us-to-build-improved-missile-defense-systems-1.200676

# **MICRONET** International Markets for Missile Defense

#### Growing Demand Worldwide

Boeing, Israel Aerospace Industries' Arrow 3 Interceptor Successfully Completes 1st Flight Test "This successful test underscores the effectiveness of the decade-long cooperative relationship we have forged with IAI on the Arrow program and other international missile defense initiatives."

-Jim Chilton, Boeing VP and GM of Strategic Missile & Defense Systems -2/25/13

http://www.militaryaerospace.com/news/2013/02/26/boeing-israel-aerospace-industries-arrow-3-interceptor-successfully-completes-1st-flight-test-nl-lau.html

International marketing is conducted by Boeing and Israel Aerospace Industries



### Missile Defense Customers



Israel Aerospace Industries (IAI): With annual revenues of over \$3 billion, IAI is the largest aerospace and defense company and the largest industrial exporter in Israel. Globally recognized leader in development and production of military and commercial aerospace and defense systems



Rafael Advanced Defense Systems Ltd: A \$1.8 billion revenue defense corporation involved in all critical projects used by the Israeli defense forces and many foreign ones



**Elbit Systems Ltd.** (NASDAQ and TASE:ESLT): A \$3 billion revenue defense contractor with operations in Israel and the U.S.



### **Growth Strategy**

#### Organic Growth:

- Our goal is to become the standard in the U.S. with a potential market of 3 million MRM/FM units in the next three years
- Aggressively increase our market share in non-U.S. markets such as Europe
- Add recurring revenue components to our revenue stream in all markets
- Continue to benefit from the growing demand for sophisticated military defense systems worldwide, especially outside Israel
- Significantly grow (through our joint venture, pending government approval)
   Indian defense business using the offset program

#### Growth through M&A:

- · Seek acquisition targets in the U.S. to further vertical integration
- · Seek acquisition targets in Europe to expand our sales and marketing network

Growing sales while maintaining our focus on profitability and cash flow



# Summary Financial Data

For the	year	ended
Dance		. 21

			De	cember 31,		
		Pro Forma				
		2012		2012		2011
	(i	in thousands, e	except	share and per	share	e amounts)
Consolidated Statement of Operations Data:						
Revenue	\$	37,492	\$	17,788	\$	10,146
Cost of revenue		25,785		13,790		6,297
Gross profit		11,707		3,998		3,849
Operating Expenses		7,670		4,323		1,956
Income (loss) from operations <sup>(1)</sup>		4,037		(325)		1,893
Other (loss) income		266		4,893		(534)
Net income	\$	4,303	\$	4,568	\$	1,359
Net income attributable to Micronet Enertec	\$	2,840	\$	5,417	\$	1,359
Income per share attributable to Micronet Enertec, basic	\$	0.88	\$	1.67	\$	0.21
Weighted average number of common shares		2 241 500		2 241 500		3 241 E00
outstanding, basic		3,241,500		3,241,500		3,241,500

(1) For 2012, the loss of \$325 includes \$1,171 of inventory amortization and \$551 of intangible asset amortization, if excluded, income from operations would have been \$1,397



# Summary Balance Sheet

### Pro Forma December 31, 2012 - (\$000's)

<u>Assets</u>		<u>Liabilities</u>	
Current Assets		<b>Current Liabilities</b>	
Cash, cash equivalents & marketable securities	\$ 13,794	Short-term and current portion of long-term debt <sup>[1]</sup>	\$ 6,360
Accounts Reveivables	11,853	Account Payables	8,121
Inventories	7,392	Other current	73
Other current	945		
Total current assets	\$ 33,984	Total current liabilities	\$ 14,554
Long-term assets		Long-term liabilities	
Property and equipment, net	2,269	Long-term debt and others(1)	5,311
Intangible assets and others, net	1,635	Other long-term	1,198
Long-term deposit	43	6	
Total long-term assets	\$ 3,947	Total long-term liabilities	\$ 6,509
		Shareholders Equity	
		Micronet Enertec stockholders	10,111
		Non controlling interest	6,757
		Total equity	\$ 16,868
Total Assets	\$ 37,931	Liabilities and shareholders equity	\$ 37,931

<sup>(1)</sup> Debt is a combination of bank debt with interest at a range of 3.25% to P+1.41% and a \$3,000 note at 8%. Also included is a convertible note issued by Micrones,



# **Comparable Companies**

(Squires in enifloris, except per shore disto)	Price (1)	52 - W	eek	Equity	Firm	irm Firm Va		Firm Value / Revenue		Firm Value / EBITDA			Price / Earnings		
Company	@ 04/05/13	High	Low	Value	Value (2)	LTM	CY 2013E	CY 2014E	LTM	CY 2013E	CY 2014E	LTIM	CA 5013E	CY 2014	
QUALCOMM Incorporated	\$65.81	\$68.57	\$53.09	\$113,070	\$99,846	4.9 x	4.0 x	3.7 x	13.8 x	10.4 x	9.6 x	17.2 x	14.6 x	13.5 s	
Trimble Navigation Limited	29.00	32.03	20.01	7,416	8,185	4.0	3.5	3.1	21.1	20.4	17.8	39.1 x	17.1 x	16.2 x	
Elbit Systems Ltd.	41.59	43.53	31.76	1,745	2,199	0.8	0.7	0.7	6.4	6.6	6.3	10.2 ×	10.3 x	10.1 >	
Zebra Technologies Corp.	45.28	47.24	31.79	2,307	1,918	1.9	1.9	1.8	9.8	9.1	8.6	18.8 x	16.1×	15.0 x	
Fleetmatics Group Limited	24.25	27.45	19.20	840	764	6.0	4.7	3.7	32.3	16.7	12.4	155.3 x	34.2 x	26.2 x	
Astronics Corporation	27.29	33.00	19.25	396	419	1.6	1.4	1.3	10.6	8.5	7.2	18.1 x	14.7 x	12.6 x	
Median				\$2,026	\$2,058	3.0 x	2.7 x	2.4 x	12.2 x	9.8 x	9.1 x	18.4 x	15.4 x	14.2 x	
Mean				20,962	18,889	3.2	2.7	2.4	15.7	12.0	10.3	43.1	17.8	15.6	

Source: Bloomberg and Wall Street Research
Note: LTM = Latest Twelve Months
NM = Not Meaningful; NA = Not Available
(1) Stock price as of April 5, 2013
(2) Firm Value (FV) equals Equity Value plus debt less cash



# Capitalization Table

Security	As of Mar 27, 2012	Pro Forma Post Offering	% Fully Diluted	Under Lock-up Agreement	Free Trading
Common Shares	3,968,246	3,968,246	67.48%	3,573,946	394,300
Offering Shares		1,275,000	21.68%		1,275,000
Basic Shares Outstanding		5,243,246			
Offering Warrants		637,500	10.84%		637,500
Fully Diluted Shares Outstanding	3,968,246	5,880,746	100%	3,573,946	2,306,800



## **Use of Proceeds**

- Expand sales and marketing efforts
- · Increase product offerings and working capital
- · Exercise a portion of call options on additional Micronet shares in controlled entity
- Repay portions of debt
- Fund potential acquisitions
- General corporate purposes



# Investment Highlights

#### The Micronet Enertec Opportunity

- Increased presence and significant potential in expanding markets worldwide for:
  - Mobile Resource Management (MRM) and Fleet Management (FM)
  - Critical defense systems
- Proven solution provider for large civilian and military markets
- Major industry-leading customers
- · Dedicated management team with a proven track record
- Sophisticated product line based on cutting-edge R&D capabilities
- Strong balance sheet and growing profitability

"Always in Front"

