#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 14, 2016

#### **MICRONET ENERTEC TECHNOLOGIES, INC.**

(Exact name of registrant as specified in its charter)

| DELAWARE                     | 001-35850               | 27-0016420          |
|------------------------------|-------------------------|---------------------|
| (State or other jurisdiction | (Commission             | (IRS Employer       |
| of incorporation)            | File Number)            | Identification No.) |
| 28 West Grand Avenue, Suite  | 3, Montvale, New Jersey | 07645               |

28 West Grand Avenue, Suite 3, Montvale, New Jersey

(Address of principal executive offices)

(Zip Code)

(201) 225-0190

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions ee General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On April 14, 2016, Micronet Enertec Technologies, Inc. (the "Company") issued a press release announcing its financial results for the year ended December 31, 2016 and other financial information. On the same day, the Company posted to its website a presentation containing its financial results for the year ended December 31, 2016. Copies of the press release and the presentation are furnished with this report as Exhibits 99.1 and 99.2, respectively.

#### Item 9.01. Financial Statements and Exhibits.

#### (d) Exhibits.

| Exhibit No. | Description                        |  |
|-------------|------------------------------------|--|
| 99.1        | Press Release dated April 14, 2016 |  |
| 99.2        | Presentation dated April 14, 2016  |  |

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: April 14, 2016

MICRONET ENERTEC TECHNOLOGIES, INC.

By: <u>/s/ David Lucatz</u> Name: David Lucatz Title: President and Chief Executive Officer Exhibit Index

| Exhibit No. | Description                        |
|-------------|------------------------------------|
| 99.1        | Press Release dated April 14, 2016 |
| 99.2        | Presentation dated April 14, 2016  |

#### Micronet Enertec Technologies, Inc. Reports Fourth Quarter Results

Montvale, NJ, April 14, 2016 - Micronet Enertec Technologies, Inc. (NASDAQCM: MICT), a developer and manufacturer of rugged computers, tablets and computer-based systems for the commercial Mobile Resource Management (MRM) market and for the defense and aerospace markets, today announced financial results for the fourth quarter and year ended December 31, 2015.

David Lucatz, Chief Executive Officer of Micronet Enertec Technologies, Inc. stated, "We are pleased to have reached net profitability in the fourth quarter. As we previously reported, we took important efficiency steps consolidating Micronet's operations in Salt Lake City creating savings and increasing efficiency and profitability. This is particularly rewarding given we achieved this milestone with lower than expected sequential revenue growth due to the delay in the receipt of certain components. We anticipate these delayed products will ship over the next few quarters. Our backlog and pipeline are increasing given the considerable growth opportunity presented by the recent federal mandate requiring electronic logging (the ELD mandate). The Company's improved cost structure, will enable us to achieve better profitability."

#### Fourth Quarter 2015 Review

• Total revenue decreased to \$6.6 million for the fourth quarter of 2015, as compared to \$10.7 million in the fourth quarter of 2014. Sequentially, revenues increased 18% from \$5.6 million in the third quarter of 2015. Fourth quarter revenue was primarily impacted by a delay in receiving certain components in the MRM business which delayed product shipments, as well as by the timing of the receipt of orders in the Aerospace & Defense business.

• Gross profit margin was 39% as compared to 31% in the fourth quarter of 2014. The increase in overall gross margin was related to cost savings and higher margin in fourth quarter product mix.

• Research and development (R&D) expense for the fourth quarter of 2015 was \$501,000, or 8% of sales, compared to \$643,000, or 6% of sales, in the fourth quarter of 2014.

• Selling, General and Administrative (SG&A) expense decreased by \$1.2M to \$1.6 million, or 25% of sales, as compared to \$2.8 million, or 26% of sales, in the fourth quarter of 2014.

• Net income attributed to MICT for the fourth quarter of 2015 was \$89,000, or \$0.02 per basic and diluted share, as compared to a net loss of \$28,000, or a loss of \$0.00 per basic and diluted share, for the fourth quarter of 2014. Non-GAAP net income for the quarter was \$313,000 or \$0.05 per basic and diluted share. A reconciliation of GAAP to non-GAAP net income and earnings per share is provided in the table at the end of this press release.

- The Company reported operating income of \$232,000 for the fourth quarter of 2015, as compared to an operating loss of \$465,000 in the fourth quarter of 2014.
- At December 31, 2015, the Company reported cash and marketable securities totaling \$12.1 million and working capital of \$13.3 million.

#### Year End 2015 Review

• Total revenue decreased to \$23.6 million for 2015, as compared to \$34.2 million in 2014. Year-end revenue was impacted by operational challenges in the MRM business, which delayed product shipments, and by the timing of receipt of orders in the Aerospace & Defense business.

- Gross profit margin improved to 31% as compared to 29% in 2014. The increase in overall gross margin was related to higher margin product mix.
- Research and development (R&D) expense for 2015 was \$2.5 million, or 10% of sales, compared to \$2.8 million, or 8% of sales in 2014.
- Selling, General and Administrative (SG&A) expense decreased by \$1.9 million to \$6.3 million, or 26% of sales, as compared to \$8.2 million, or 24% of sales, in 2014.

• Net loss attributed to MICT for 2015 was \$2.5 million, or a loss of \$0.42 per basic and diluted share, as compared to a net loss of \$2.1 million, or a loss of \$0.37 per basic and diluted share in 2014. On a non-GAAP basis, net loss for 2015 was \$1.5 million or a loss of \$0.25 per basic and diluted share.

• The Company reported an operating loss of \$2.5 million in 2015, as compared to an operating loss of \$1.8 million in 2014. A reconciliation of GAAP to non-GAAP net income and earnings per share is provided in the table at the end of this press release.

#### **Recent Developments**

In February, MICT announced a definitive agreement for the acquisition of the telematics business of Novatel Wireless, for a total purchase price of \$24 million, including inventory. Subsequent to due diligence, the Asset Purchase Agreement was terminated.

Mr. Lucatz commented, "While it is unfortunate that this deal has not closed, it is of paramount importance that we ensure that the terms of all acquisitions are unequivocally in the best interest of our shareholders. We continue to seek additional opportunities and in the meantime we have refocused on capturing the sizable market opportunity before us and driving organic growth."

Additionally, the Company announced earlier this week that it has received a \$2 million order for its A-317 rugged Android tablet, to be used as part of a major telematics company's compliance solution for local and long haul fleets related to the Electronic Logging Device (ELD) Mandate.

"Our order pipeline for our A-317 All-In-One solution is strong, as demonstrated by this recent order. The ELD mandate potentially represents a more than \$1 billion market opportunity as it requires the compliance of millions of vehicles in the U.S. and Canada. We believe that our ability to provide telematics solutions that enable compliance with the mandate is potentially significant growth engine for Micronet and we look forward to bringing our durable, reliable, in-cab solutions to fleet operators worldwide. We are seeing positive momentum related to macro trends in the MRM industry and we are focused on driving revenue growth and enhanced profitability in 2016," Mr. Lucatz concluded.

#### **Conference Call**

Micronet Enertec will host a conference call today at 9:00 a.m. ET to discuss the Company's financial results for the fourth quarter ended December 31, 2015. The conference call number for U.S. based callers is (888) 281-1167, callers from outside of the U.S. should dial 972-3-918-0685.

Participants may also access a live webcast of the conference call through the Investor Relations section of Micronet Enertec's website at:

http://www.veidan-stream.com/?con=Micronet\_Enertec\_Technologies\_Q4\_2015\_Results

A telephone replay of the call will be available for two weeks at: 1-888-269-0005, outside of the U.S: 972-3-3-925-5929

#### About Micronet Enertec Technologies, Inc.

Micronet Enertec Technologies, Inc. (NASDAQCM: MICT) operates through two primary companies, Enertec Systems 2001 Ltd its wholly-owned subsidiary, and Micronet Ltd, in which it has a controlling interest. Micronet operates in the growing commercial MRM market, mainly in the United States. Micronet designs, develops, manufactures and sells rugged mobile computing devices that provide fleet operators and field workforces with computing solutions in challenging work environments. Enertec operates in the Defense and Aerospace markets and designs, develops, manufactures and supplies various customized military computer-based systems for missile defense systems, command and control and others. The Company's products, solutions and services are designed to perform in severe environments and battlefield conditions. For more information please visit: www.micronet-enertec.com, the content of which is not incorporated by reference into this press release.

#### **Forward-looking Statement**

This press release contains express or implied forward-looking statements within the Private Securities Litigation Reform Act of 1995 and other U.S. Federal securities laws. These forward-looking statements include, but are not limited to those statements regarding our future revenue growth in 2015 and 2016, increased volumes and demand in the markets in which we operate, the roll-out of our new All-In-One wireless platforms, our ability to continue penetration to the local fleet vertical market, our ability to diversify and expand our customer U.S. base, continuing demand in our defense and aerospace business, our ability to develop new customer relationships, our ability to meet the needs of our existing customers, market interest and acceptance of our products, our future revenues and profitability, the introduction of new products and our ability to provide our solutions to different applications, the timing of pending U.S. federal rulemaking, its implementation and the impact of the proposed rules on our business and our future, the New York City Taxi and Limousine Commission's "Vision Zero" Vehicle Safety Technology pilot program and its potential, our new Mobile Command & Control Centers and their ability to drive the future growth of our A&D business.

The forward-looking statements contained in this press release are subject to risks and uncertainties, including those discussed in the "Risk Factors" section and elsewhere in the Company's annual report on Form 10-K for the year ended December 31, 2014 and in subsequent filings with the Securities and Exchange Commission. Except as otherwise required by law, the Company is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events or otherwise.

#### **Contact information:**

John Nesbett or Jennifer Belodeau Institutional Marketing Services (IMS) (203) 972-9200 jnesbett@institutionalms.com/jbelodeau@institutionalms.com

Tables To Follow

#### MICRONET ENERTEC TECHNOLOGIES, INC. CONSOLIDATED BALANCE SHEETS (In Thousands, except Share and Par Value data)

|                                   | December 31,<br>2015 | December 31,<br>2014 |
|-----------------------------------|----------------------|----------------------|
| ASSETS                            |                      |                      |
| Current assets:                   |                      |                      |
| Cash and cash equivalents         | \$ 2,361             | \$ 4,211             |
| Restricted cash                   | 4,135                | 4,381                |
| Marketable securities             | 5,643                | 6,406                |
| Trade account receivables, net    | 12,353               | 14,152               |
| Inventories                       | 7,457                | 6,658                |
| Other accounts receivable         | 1,585                | 1,249                |
| Total current assets              | 33,534               | 37,057               |
| Property and equipment, net       | 1,816                | 1,948                |
| Intangible assets and others, net | 3,297                | 4,416                |
| Long term deposit                 | 30                   | 46                   |
| Goodwill                          | 1,466                | 1,466                |
| Total long term assets            | 6,609                | 7,876                |
| Total assets                      | <u>\$ 40,143</u>     | \$ 44,933            |
|                                   |                      |                      |

#### MICRONET ENERTEC TECHNOLOGIES, INC. CONSOLIDATED BALANCE SHEETS (In Thousands, except Share and Par Value data)

|   | Dec | ember 31,<br>2015 |    | ember 31,<br>2014 |
|---|-----|-------------------|----|-------------------|
| LIABILITIES AND EQUITY  |     |                   |    |                   |
| Short term bank credit and current portion of long term bank loans  | \$  | 11,012            | \$ | 9,416             |
| Short term credit from others and current portion of long term loans from others  | Ψ   | 1.037             | Ψ  | 1.000             |
| Trade accounts payable  |     | 5,710             |    | 7,588             |
| Other accounts payable  |     | 2,484             |    | 2,619             |
| Total current liabilities   |     | 20,243            |    | 20,623            |
| Long term loans from banks  |     | 1,978             |    | 3,919             |
| Long term notes   |     | 375               |    | -                 |
| Finance lease   |     | 22                |    | 56                |
| Accrued severance pay, net  |     | 52                |    | 29                |
| Deferred tax liabilities, net   |     | 17                |    | 57                |
| Total long term liabilities   |     | 2,444             |    | 4,061             |
|   |     |                   |    |                   |
| Stockholders' Equity:   |     |                   |    |                   |
| Preferred stock; \$.001 par value, 5,000,000 shares authorized, none issued and outstanding                               |     |                   |    |                   |
| Common stock; \$.001 par value, 25,000,000 shares authorized, 5,865,221 and 5,856,246 shares issued and outstanding as of |     |                   |    |                   |
| December 31, 2015 and 2014, respectively.   |     | 6                 |    | 6                 |
| Additional paid in capital  |     | 7,812             |    | 7,505             |
| Accumulated other comprehensive income  |     | (196)             |    | 325               |
| Retained earnings   |     | 3,817             |    | 6,284             |
| Micronet Enertec stockholders' equity   |     | 11,439            |    | 14,120            |
| Non-controlling interests   |     | 6,017             |    | 6,129             |
| Total equity  |     | 17,456            |    | 20,249            |
|   |     |                   |    |                   |
| Total Liabilities and equity  | \$  | 40,143            | \$ | 44,933            |

#### MICRONET ENERTEC TECHNOLOGIES, INC. CONSOLIDATED STATEMENTS OF INCOME (In Thousands, Except Share and Earnings Per Share data)

|  | Y  | Year ended December 31, |           |
|--|----|-------------------------|-----------|
|  | 2  | 2015                    | 2014      |
| Revenues   | \$ | 23,587 \$               | 34,238    |
| Cost of revenues                                     |    | 16,284                  | 24,180    |
| Gross profit   |    | 7,303                   | 10,058    |
| Operating expenses:                                  |    |                         |           |
| Research and development                             |    | 2,453                   | 2,807     |
| Selling and marketing                                |    | 1,530                   | 1,947     |
| General and administrative                           |    | 4,723                   | 6,290     |
| Amortization of intangible assets                    |    | 1,118                   | 850       |
| Total operating expenses                             |    | 9,824                   | 11,894    |
| Loss from operations                                 |    | (2,521)                 | (1,836)   |
| Finance expense, net                                 |    | (610)                   | (296)     |
| Loss before provision for income taxes               |    | (3,131)                 | (2,132)   |
| Provision (benefit) for income taxes                 |    | (81)                    | 242       |
| Net loss   |    | (3,050)                 | (2,374)   |
| Net loss attributable to non-controlling interests   |    | 583                     | 235       |
| Net loss attributable to Micronet Enertec            | \$ | (2,467) \$              | 5 (2,139) |
| (*) Loss per share attributable to Micronet Enertec: |    |                         |           |
| Basic and diluted                                    | \$ | (0.42) \$               | 6 (0.37)  |
| Weighted average common shares outstanding:          |    |                         |           |
| Basic and diluted                                    |    | 5,861,630               | 5,834,371 |

#### MICRONET ENERTEC TECHNOLOGIES, INC. CONSOLIDATED STATEMENTS OF INCOME (In Thousands, Except Share and Earnings Per Share data) (Unauditted)

|  | Three months end | led December 31,  |
|--|------------------|-------------------|
|  | 2015             | 2014              |
| Revenues   | \$ 6,604         | \$ 10,670         |
| Cost of revenues                                     | 4,009            | 7,390             |
| Gross profit   | 2,595            | 3,280             |
| Operating expenses:                                  |                  |                   |
| Research and development                             | 501              | 643               |
| Selling and marketing                                | 316              | 739               |
| General and administrative                           | 1,317            | 2,070             |
| Amortization of intangible assets                    | 229              | 293               |
| Total operating expenses                             | 2,363            | 3,745             |
| Loss from operations                                 | 232              | (465)             |
| Finance expense, net                                 | (193)            | 515               |
| Loss before provision for income taxes               | 40               | 50                |
| Provision (benefit) for income taxes                 | 84               | 233               |
| Net loss   | (44)             | (183)             |
| Net loss attributable to non-controlling interests   | (133)            | (155)             |
| Net loss attributable to Micronet Enertec            | \$ 89            | \$ (28)           |
| (*) Loss per share attributable to Micronet Enertec: |                  |                   |
| Basic and diluted                                    | <u>\$ (0.02)</u> | <u>\$ (0.00</u> ) |
| Weighted average common shares outstanding:          |                  |                   |
| Basic and diluted                                    | 5,865,221        | 5,843,746         |

#### **Non-GAAP Financial Measures**

In addition to providing financial measurements based on generally accepted accounting principles in the United States of America, or GAAP, we provide additional financial metrics that are not prepared in accordance with GAAP, or non-GAAP financial measures. Management uses non-GAAP financial measures, in addition to GAAP financial measures, to understand and compare operating results across accounting periods, for financial and operational decision making, for planning and forecasting purposes and to evaluate our financial performance.

Management believes that these non-GAAP financial measures reflect our ongoing business in a manner that allows for meaningful comparisons and analysis of trends in our business, as they exclude expenses and gains that are not reflective of our ongoing operating results. Management also believes that these non-GAAP financial measures provide useful information to investors in understanding and evaluating our operating results and future prospects in the same manner as management and in comparing financial results across accounting periods and to those of peer companies.

The non-GAAP financial measures do not replace the presentation of our GAAP financial results and should only be used as a supplement to, not as a substitute for, our financial results presented in accordance with GAAP.

The non-GAAP adjustments, and the basis for excluding them from non-GAAP financial measures, are outlined below:

- Amortization of acquired intangible assets We are required to amortize the intangible assets, included in our GAAP financial statements, related to the Acquisition and the Transaction. The amount of an acquisition's purchase price allocated to intangible assets and term of its related amortization are unique to these transactions. The amortization of acquired intangible assets are non-cash charges. We believe that such changes do not reflect our operational performance. Therefore, we exclude amortization of acquired intangible assets to provide investors with a consistent basis for comparing pre- and post-transaction operating results.
- Amortization of note discount and related expenses These interest expenses are non-cash and are related to amortization of discount of the UTA Capital LLC notes, the last of which was paid in January 2015. Such expenses do not reflect our on-going operations and all of them were incurred up to the end of fiscal 2014.
- Change in fair value of call options and warrants The change in fair value of the call options relating to the acquisition of Micronet is recorded as interest expense. The change in fair value is derived primarily from Micronet's share price and does not reflect our on-going operations.
- Stock-based compensation is share based awards granted to certain individuals. They are non-cash and affected by our historical stock prices which are irrelevant to forward-looking analyses and are not necessarily linked to our operational performance.
- **Expenses related to the purchase of a business** These expenses relate directly to the purchase of the Vehicle Business and consist mainly of legal and accounting fees, finder's fees and travel expenses. We believe that these expenses do not reflect our operational performance. Therefore, we exclude them to provide investors with a consistent basis for comparing pre-and post-Vehicle Business purchase operating results.

The following table reconciles, for the periods presented, GAAP net loss attributable to Micronet Enertec to non-GAAP net income attributable to Micronet Enertec and GAAP loss per diluted share attributable to Micronet Enertec to non-GAAP net income per diluted share attributable to Micronet Enertec:

|   | Year ended<br>December 31,<br>(Dollars in Thousands, other than<br>share and per share amounts) |           | other than |           |
|---|---|-----------|------------|-----------|
|   |   | 2015      |            | 2014      |
| GAAP net loss attributable to Micronet Enertec Technologies, Inc.                       | \$  | (2,467)   | \$         | (2,139)   |
| Amortization of acquired intangible assets  |   | 701       |            | 492       |
| Change in fair value of call options and warrants                                       |   | -         |            | 299       |
| Amortization of note discount and related expenses                                      |   | -         |            | 67        |
| Stock-based compensation and shares issued to service providers                         |   | 336       |            | 402       |
| Expenses related to the purchase of a business  |   | -         |            | 369       |
| Income tax-effect of above non-GAAP adjustments   |   | (25)      |            | (32)      |
| Total Non-GAAP net loss attributable to Micronet Enertec Technologies, Inc.             | \$  | (1,455)   | \$         | (542)     |
| Non-GAAP net loss per diluted share attributable to Micronet Enertec Technologies, Inc. | \$  | (0.25)    | \$         | (0.09)    |
| Shares used in per share calculations   |   | 5,861,630 |            | 5,834,371 |
| GAAP net loss per diluted share attributable to Micronet Enertec Technologies, Inc.     | \$  | (0.42)    | \$         | (0.37)    |
| Shares used in per share calculations   |   | 5,861,630 |            | 5,834,371 |

#### <u>Exhibit 99.2</u>





This presentation contains express or implied forward-looking statements within the Private Securities Litigation Reform Act of 1995 and other U.S. Federal securities laws. These forward-looking statements include, but are not limited to those statements regarding our future revenue growth, momentum and profitability, our pipeline and backlog, increased volumes and demand in the markets in which we operate, shipments of delayed products, the roll-out of our new All-In-One wireless platforms, the expected market potential created by the ELD mandate, and expected new opportunities for the Company and anticipated Company growth resulting from the ELD mandate. Such forward-looking statements and their implications involve known and unknown risks, uncertainties and other factors that may cause actual results or performance to differ materially from those projected. The forward-looking statements contained in this press release are subject to other risks and uncertainties, including those discussed in the "Risk Factors" section and elsewhere in the Company's annual report on Form 10-K for the year ended December 31, 2015 and in subsequent filings with the Securities and Exchange Commission. Except as otherwise required by law, the Company is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events or otherwise.



## Presenters



David Lucatz Chairman of the Board and CEO



Shai Lustgarten CEO of Micronet Ltd.



Tali Dinar CFO of Enertec Electronic Ltd.

3





- Return to profitability; Significant margin and profitability improvements
  - Net income of \$89,000 compared to a net loss of \$28,000 in 4Q14
  - Successful consolidation of operations in Salt Lake City resulted significant savings and a more efficient organization.
  - Gross margin was 39% compared to 31% in 4Q
- Accomplished in spite of lower than expected sequential revenue growth of 18%
  - MRM segment impacted by supplier's delays of certain components; revenues will be realized over next few quarters of 2016
- Strong MRM backlog growth
  - 35% increase in 4Q backlog compared to 4Q last year to \$12.4 million
  - Healthy pipeline
  - Current backlog ~\$15 million
- Continued diversification of customer base in the MRM market

## **ELD Mandate Opportunity**



- New regulation implemented in December 2015 mandates all truck drivers to keep electronic records of hours of service (HOS).
- Electronic Logging Devices (ELDs)\* connect to engine and replace paper logbooks.
- Micronet's comprehensive products provide state of the art solutions for the ELD requirements
- Expect to see increased demand as fleet managers and commercial truck and bus owners comply with ELD mandate in advance of 2017 enforcement date

Our tablets are fully compliant with the regulation

- 2016 1M ELD equipped trucks\*
- 2017 ~2.6 Million trucks will require ELD

\* Federal Motor Carrier Safety Administration, Electronic Logging Devices and Hours of Service Supporting Documents" - March 2014



- Announced this week that MICT subsidiary Micronet, received a \$2 million purchase order for the A-317 rugged Android tablet.
- A-317 product is used as part of compliance solution related to the ELD mandate.
- A breakthrough order proving that our A-317 is a qualified solution for the ELD mandate.

Mandate should prove to be a significant catalyst for our revenues



- Announced intention to acquire the Telematics business of Novatel Wireless in February of 2016
- Following Due Diligence process, the Asset Purchase Agreement was terminated.

Refocused on the considerable opportunity to drive organic revenue growth and profits going forward





### Trends

### <u>MRM</u>

- Local fleet market and the ELD expected to be the growth engines of the company
- The All In One line of new developed tablets becoming the company's best sellers with wider market acceptance.

## Aerospace/Defense

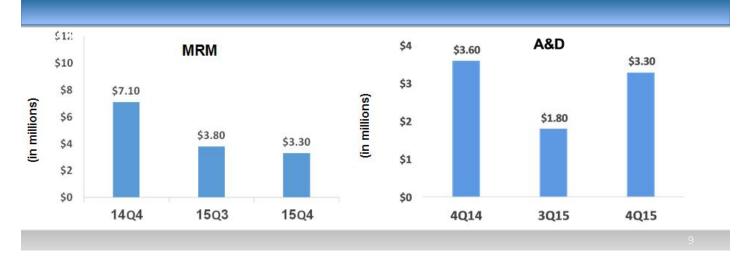
- Continued reliance on missile defense systems supports potential demand for our missile defense offerings
- Potential demand for new Mobile Command & Control Centers



## 4Q14 vs 4Q15 Revenu

### Consolidated revenue for the quarter







- A-317 "All-In-One" tablet is a significant technology advancement
  - Rugged, integrated tablet solution
  - Offers 3.5G/4G LTE, Bluetooth and Wi-Fi applications
  - Potential benefit from upcoming ELD mandate (effective Year End 2015)

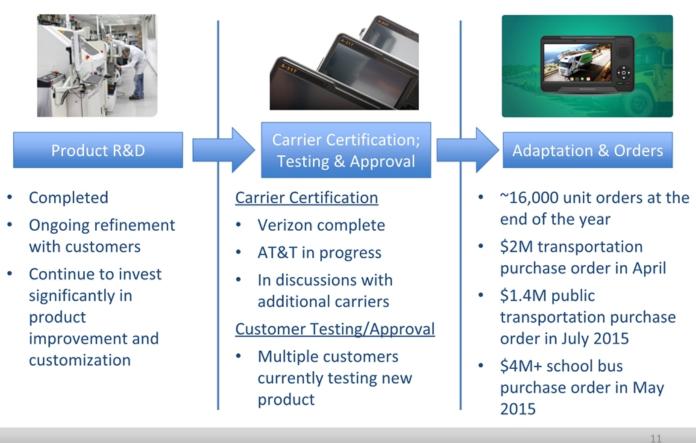


First Totally Connected Product; Transforms Product Offering

10

# 

## A-317 Tablet Roll Out





# Income Statement Highl (in 000s except share and per share

|   | Three I | Three Months Ended December 31, |              |    | Years Ended December 31, |    |               |
|---|---------|---------------------------------|--------------|----|--------------------------|----|---------------|
|   |         | <u>2015</u>                     | <u>2014</u>  |    | <u>2015</u>              |    | <u>2014</u>   |
| Revenues                                  | \$      | 6,604 \$                        | 10,670       | \$ | 23,587                   | \$ | 34,238        |
| Cost of revenues                          |         | <u>4,009</u>                    | <u>7,390</u> |    | <u>16,284</u>            |    | <u>24,180</u> |
| Gross profit                              |         | 2,595                           | 3,280        |    | 7,303                    |    | 10,058        |
| Gross profit margin                       |         | <b>39%</b>                      | 31%          |    | 31%                      |    | <b>29%</b>    |
| Operating expenses:                       |         |                                 |              |    |                          |    |               |
| Research and development                  |         | 501                             | 643          |    | 2,453                    |    | 2,807         |
| % of sales                                |         | 8%                              | 6%           |    | 10%                      |    | 8%            |
| Selling and marketing                     |         | 316                             | 739          |    | 1,530                    |    | 1,947         |
| % of sales                                |         | 5%                              | 7%           |    | 6%                       |    | 6%            |
| General and administrative                |         | 1,317                           | 2,070        |    | 4,723                    |    | 6,290         |
| % of sales                                |         | 20%                             | 19%          |    | 20%                      |    | 18%           |
| Amortization of intangible assets         |         | 229                             | 293          |    | 1,118                    |    | 850           |
| Total operating expenses                  |         | 2,363                           | 3,745        |    | 9,824                    |    | 11,894        |
| % of sales                                |         | <u>36%</u>                      | <u>35%</u>   |    | <u>42%</u>               |    | <u>35%</u>    |
| Net income (loss) attributable to MICT    |         | 89                              | (28)         |    | (2,467)                  |    | (2,139)       |
| Basic and diluted income (loss) per share |         | 0.02                            | (0.00)       |    | (0.42)                   |    | (0.37)        |
| Weighted average common shares            | ţ       | 5,865,221                       | 5,843,746    |    | 5,861,630                |    | 5,834,371     |
| outstanding:                              |         |                                 |              |    |                          |    |               |



|   |           | e Months Ended<br>ecember 31, |           | Years Ended<br>December 31, |  |
|---|-----------|-------------------------------|-----------|-----------------------------|--|
|   | 2015      | 2014                          | 2015      | <u>2014</u>                 |  |
| GAAP net income (loss) attributed to MICT   | 89        | (28)                          | (2,467)   | (2,139)                     |  |
| Amortization of acquired intangible assets  | 144       | 144                           | 701       | 492                         |  |
| Change in fair value of call options and warrants   | 0         | (8)                           | 0         | 299                         |  |
| Amortization of note discount and related expenses  | 0         | 6                             | 0         | 67                          |  |
| Stock-based compensation and shares issued to<br>service providers                              | 82        | 381                           | 336       | 402                         |  |
| Expenses related to the purchase of business  | 0         | 0                             | 0         | 369                         |  |
| Income tax-effect of above non-GAAP adjustments   | (2)       | (6)                           | (25)      | (32)                        |  |
| Total non-GAAP net income (loss) attributed to MICT   | 313       | 489                           | (1,455)   | (542)                       |  |
| Non-GAAP net income (loss) per diluted share  | 0.05      | 0.08                          | (0.25)    | (0.09)                      |  |
| Shares used in per share calculations   | 5,865,221 | 5,843,746                     | 5,861,630 | 5,834,371                   |  |
| GAAP net income (loss) per diluted share<br>attributable to Micronet Enertec Technologies, Inc. | 0.02      | (0.00)                        | (0.42)    | (0.37)                      |  |
| Shares used in per share calculations   | 5,865,221 | 5,843,746                     | 5,861,630 | 5,834,371                   |  |
|   |           |                               |           |                             |  |



|  | December 31,<br>2015 | December 31,<br>2014 |
|--|----------------------|----------------------|
| Cash, cash equivalents and marketable securities | \$12.1M              | \$15.0M              |
| Bank & others debts                              | \$14.4M              | \$14.3M              |
| Net Working Capital                              | \$13.3M              | \$16.4M              |
| Stockholders' Equity                             | \$17.5M              | \$20.2M              |

14



# Q & A

15

